

# Core Practitioner, Part 03 of 12: Elicitation and Collaboration

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**Meet the expert:** Business Analysis Excellence Pty Ltd is a global provider of Business Analysis training courses recognized and endorsed by the International Institute of Business Analysis (IIBA) and the International Requirements Engineering Board (IREB). Established in Melbourne, Australia, in 2012, their team of hands-on CBAP qualified Business Analysts is dedicated to helping others achieve great success and now serve clients from around the globe.

**Prerequisites:** None. This course is for people who are working in, or moving into, the sphere of business analysis and who require a set of proven tools and techniques to enable them to undertake practical business analysis assignments in their roles.

**Runtime:** 37:48

**Course description:** Learn not only how to prepare for and conduct elicitation, but also how to confirm elicitation results. In this course, you will also explore how to communicate business analysis information, as well as how to manage stakeholder collaboration.

## Course outline:

### Intro to Elicitation and Collaboration

- Introduction
- Elicitation and the Core Concept Model
- Change, Need, & Solution
- Stakeholders, Value, & Context
- Summary

### Prepare for Elicitation

- Introduction
- Planned vs. Unplanned
- Elements
- Summary

### Conduct Elicitation

- Introduction
- Types of Elicitation
- Two Elements
- Summary

### Confirm Elicitation Results

- Introduction
- Confirming Elicitation
- Two Elements
- Summary

### Communicate BA Information

- Introduction
- Communicating BA Information
- Two Elements
- Summary

### Manage Stakeholder Collaboration

- Introduction
- Purpose of Managing Stakeholder Collaboration
- Three Elements
- Risks
- Summary